



# Identify the Fallacy

📅 Wed, 8/26 12:30PM ⌚ 6:07


## SUMMARY KEYWORDS


curtis, fallacy, car, jennifer, wishful thinking, lexus, scare tactics, brooke, sister, appeal, argument, rationalizing, polishing, apple, dogs, honey, mcgraw hill, envy, moore, richard parker


 00:08  
Hello,

 00:09  
I'm Melanie King.

 00:11  
I work with Brooke more at California State University, Chico.

 00:16  
Today we're discussing fallacies. We're going to show you a brief video titled find the fallacy.

 00:24  
After viewing this video, you should be able to recognize a variety of fallacies.

 00:30  
Here are Curtis and Jennifer Curtis is trying everything to talk Jennifer into getting a new car. How many fallacies Can you spot in their conversation?



00:44

Hey, Jennifer, they are having a huge sale on lexuses you want



00:50

to go look? We don't need a new car. There's nothing wrong with the car we have. Besides Alexis is way out of our price range.



00:59

Well car isn't gonna last forever, you know? Doesn't it seem like it's getting harder to start? Most people don't keep their cars as long as us you know,



01:07

Curtis, we really don't have the money right now for car payment.



01:10

Well, there is a good chance that I am going to get a raise.



01:14

Really? What makes you say that?



01:15

I just I could feel it coming. I feel it.



01:19

Curtis that's just wishful thinking. We don't need a new car and we can't afford one. And there's no reason to think that will change in the immediate future.



01:27

Well, our car isn't as safe as it might be. You know, it doesn't even have side airbags. How would you feel if we got in an accident? One of the dogs got seriously hurt. Are you telling me that you don't care about the dogs? Curtis get real? Of course I care about the dogs. Honey. I'm sorry. Of course you do. You are the perfect mom. Everybody knows that.



01:54

Oh, Curtis stop trying to butter me up. The truth is we can't afford a new car right now. bags or no air bags. Look at your



02:02

sister and her husband. How come they can always drive a sharp new car? You think they make more money than us? Don't forget when you were kids, your sister got all the attention.



02:13

Curtis, please leave my sister out of this. She has nothing to do with this.



02:18

Don't you think it would help me get a promotion if we had a new Lexus? You know, appearances are everything. You got to spend money to make money, right?



02:26

kritis that's just silly talk. There's nothing wrong with the car we have. Well,



02:31

most of our neighbors drive better cars than us.



02:34

Look at that thing. It's time for me to go shopping. Shall I pick you up a new Lexus while I'm out?



02:39

Oh, honey. I am so glad that you are willing to think about it. You always keep an open mind. I love that about you.



02:49

Hmm, do you think Curtis is going to end up with a new car? I doubt it, but he gave it a heck of a try. Next, I'm going to tell you the fallacy And this conversation. If you want to make your own list and compare your answers with mine, go back and watch the video again. Okay, here we go. The first fallacy is when Curtis says our car isn't going to last



03:15

forever, you know? Doesn't it seem like it's getting harder to start?



03:20

Here, Curtis is inventing reasons for buying a new car. In other words, he is committing the fallacy of rationalizing. Next, Curtis says most people don't keep their cars as long as this. This is an appeal to common practice.



03:38

When Jennifer asks Curtis why he thinks he is going to get a raise. Curtis says, I just I could feel it coming. I feel it.



03:48

This is the fallacy of wishful thinking. Stay with us here. Curtis is just warming up. Next, he says,



03:56

Well, our car isn't as safe as it might be. You know, it does. doesn't even have side airbags. How would you feel? If we got in an accident? One of the dogs got seriously hurt.



04:08

This is scare tactics. Next Curtis asks Jennifer,



04:13

are you telling me that you don't care about the dogs?



04:16

Here? Curtis is guilt tripping Jennifer?



04:21

Then we hear Curtis saying, Honey, I'm sorry. Of course you do. And then he adds,



04:27

you are the perfect mom. Everybody knows that.



04:31

Here, Curtis is combining two fallacies, Apple polishing and appeal to popularity. Next, Curtis jumps right off the rhetorical cliff. When he tells Jennifer, just look at your sister and her husband. You think they make more money than us? Then he says Don't forget when you were kids, your sister got all the attention. Here Curtis is using argument from envy. During the rest of their discussion, Curtis repeats several fallacies, wishful thinking, argument from envy, peer pressure, and Apple polishing. Let's review what we've learned during this little dramatic episode of find the fallacy. Here they are once more in no particular order.



05:24

rationalizing.



05:27

appeal to common practice



05:30

wishful thinking,



05:32

scare tactics, guilt trip.



05:37

appeal to popularity, Apple polishing peer pressure and argument from MB We hope you have found this video useful and entertaining. On behalf of Brooke Moore and Richard Parker, the authors of critical thinking from McGraw Hill. I'm Melanie King, and we thank you